

SFHN Primary Care Implementation of state Medi-Cal Waivers

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Appreciation to Patrick Oh, Valerie Inouye, and Colleen Chawla





We will leverage the new statewide waiver programs to align care, finances, and clinical outcomes

- New programs significantly shift focus from inpatient to outpatient care
 - Public Hospital Redesign and Incentives in Medi-Cal (PRIME)
 - Global Payment Program (GPP)
 - Whole Person Care
 - Dental Transformation Initiative



PRIME and GPP components of the Medi-Cal 1115 waiver program

PRIME

- Public Hospital Redesign and Incentives in Medi-Cal
- Project Lead: Patrick Oh, Executive Sponsor: Alice Chen
- Builds on the success of DSRIP (key incentive program of the last waiver 2010-2015)
- "Improve the quality and value of care provided by California's safety net hospitals and hospital systems."

GPP

- Global Payment Program
- Project Lead: Valerie Inouye
- Combines Safety Net Care Pool (SNCP) and Medi-Cal Disproportionate Share Hospital (DSH) funding
- Payment reform program for the remaining uninsured.
- Incentivizes care at the right time, right place, and right care.



PRIME as an extension of DSRIP

Delivery System Reform Incentive Program (DSRIP)

SFDPH received over \$200 Million in incentives over last 5 years

- Milestones achieved (but not limited to):
 - Expanded primary care capacity
 - Specialty care access and care redesign
 - Established the Quality Data Center
 - Expanded medical homes, including Behavioral Health Homes
 - Implemented Primary Care Behavioral Health integration throughout all PC health centers
 - New focus on patient experience and access
 - Transitioned HIV QI approach from pure reporting to population health improvement
 - Established Centralized Call Center, including New Patient Appointment Unit and Nurse Advice Line



DSRIP => PRIME

Key differences between DSRIP and PRIME

PRIME

- standardizes projects across counties
- is outcomes focused, does not incentivize process improvements
- provides no new funding relative to DSRIP → SFDPH MUST achieve all metrics for each project in order to receive same level of funding, which starts at \$34M / year
- 10% & 15% \$ cuts in years 4 and 5
- eligible population includes seen as well as enrolled (whom we refer to as ENYS or Enrolled but Not Yet Seen)
- incentivizes for improvement over our own baseline: 10% gap closure relative to Medicaid 90th percentile



PRIME planning process

Key tactic from the SFHN strategic plan:

Leveraging the waivers to align care, finances, and clinical outcomes

PRIME planning process to date:

- Appointed PRIME Project Lead (Patrick Oh), Executive Sponsor (Alice Chen), and steering committee
- Developed standard roles across 9 projects
- Identified clinical leads, data analysts, and executive sponsors through alignment with existing QI work
- Met with key stakeholders to choose 3 optional projects using structured scoring system
- Developing data definitions for each of 57+ metrics
- In process of repurposing existing PC and ZSFG vacancies to fill gaps (ie project management, telephone outreach)
- PRIME kick-off on May 31



7 required projects

| Domain/Project | Leads | | | | |
|--------------------------------------------------------|----------------------------------------------------|--|--|--|--|
| Outpatient Delivery System Transformation & Prevention | | | | | |
| Integration of Behavioral Health and Primary Care | Susan Scheidt, Chris Weyer Jamora, David Silven | | | | |
| Primary Care Redesign | Ellen Chen, Reena Gupta, RN TBD | | | | |
| SOGI/REAL Data Collection | Lisa Golden | | | | |
| Specialty Care Redesign | Lukejohn Day, Rosaly Ferrer, Delphine Tuot | | | | |
| Targeted High Risk or High Cost Populations | | | | | |
| Improvements in Perinatal Care | Margy Hutchison & Ana Delgado | | | | |
| Care Transitions: Integrating Post-Acute Care | Todd May & Michelle Schneidermann | | | | |
| Complex Care Management for High Risk Patients | Anna Rober 7 | | | | |



SFDPH's choice of 3 additional optional projects

SFHN selected one project from each optional domain

- Domain 1: Outpatient Delivery System Transformation and Prevention
 - Patient Safety in the Ambulatory Setting
 - Million Hearts Initiative (Ellen Chen)
 - Prevention: Cancer Screening and Follow-up
 - Prevention: Obesity Prevention and Healthier Foods Initiative
- Domain 2: Target High Risk or High Cost Pop.
 - Integrated Health Home for Foster Children
 - Transition to Integrated Care: Post Incarceration
 - Chronic Non-Malignant Pain Management (Barb Wismer)
 - Comprehensive Advanced Illness Planning & Care
- Domain 3: Resource Utilization Efficiency
 - Antibiotic Stewardship
 - Resource Stewardship: High Cost Imaging
 - Resource Stewardship: Therapies Involving High Cost Pharmaceuticals (David Woods)
 - Resource Stewardship: Blood Products



Examples of PRIME metrics

Over 57 measures for PRIME

Sample metrics:

- Tobacco assessment & counseling
- All-cause readmissions
- Breastfeeding
- Depression screening
- Screening and counselling for alcohol and drug use (SBIRT)
- Controlling hypertension
- Diabetes control
- Patient experience
- Reducing health disparities
- Accurate collection of race, ethnicity, language, sexual orientation, and gender identity data



Global Payment Program (GPP) for the uninsured

- Combines Disproportionate Share Hospital (DSH) and Safety Net Care Pool (SNCP) programs
- Available to designated public hospitals
- Point-based bundled payment for services provided to uninsured (a steadily declining population in the SFHN)
- SFGH past 5 yr average annual share of DSH and SNCP ~ \$100 M
- Funding for years 2-5 contingent upon study

| GPP Component | FY 15-16 | FY 16-17 | FY 17-18 | FY 18-19 | FY 19-20 |
|------------------|-----------|-----------|-----------|----------|----------|
| DSH | \$1,203 M | \$1,227 M | \$1,055 M | \$982 M | \$909 M |
| SNCP | \$236 M | ? | ? | ? | ? |



Global Payment Program

- Earn dollars through points instead of costs
- Points will value outpatient higher and IP/ER lower over time
- Each public hospital system establishes a point threshold

| Category | FY 14-15 Uninsured Units | Point Value | Units x Point Value |
|----------------|--------------------------------|-----------------|------------------------|
| Inpatient days | 1,000 | 800 | 800,000 |
| ER Visits | 3,000 | 200 | 600,000 |
| OP Visits | 12,000 | 100 | 1,200,000 |
| MH Case Mgt. | 23,000 | 35 | 805,000 |
| Total | | SEDBU Abreebe | 3,405,000 |
| | | SFDPH threshold | 11 |



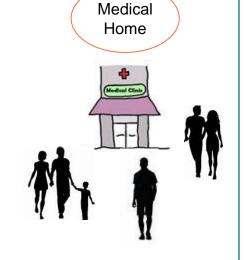
Incentivizes complementary services

- Credit for complementary services not traditionally reimbursed
- Examples of complementary services
 - Nurse visits
 - Health education
 - Telephone consultation with PCP (certain limitations)
 - Telephone nurse advice
 - eReferral
 - Respite and sobering visits
 - Group-based care
- Complementary services not used in establishing threshold,
 but can be used to score points toward meeting threshold

SFHN Tactic: Leveraging the waivers to align care, finances, and clinical outcomes

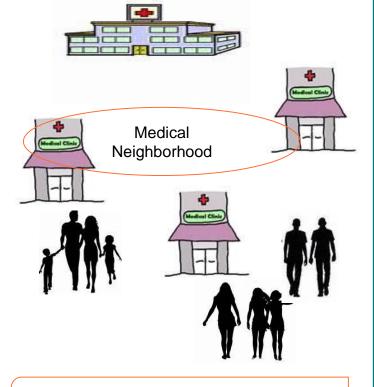
High quality care for the individuals who present for care **Primary Care** health center Quality management

Medical home-based population health approach for all active patients



Population health approach to quality improvement

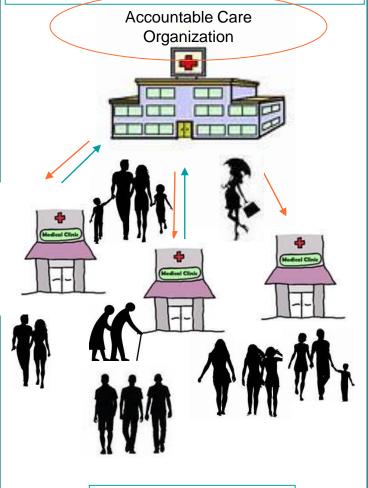
Integrated delivery system for patients who present for care



Quality and data infrastructure Shared responsibility for patient care

DSRIP

Integrated care for the enrolled population for whom we are clinically and financially responsible



PRIME/GPP



PRIME and GPP next steps for Primary Care

- Measuring PRIME baseline performance for all measures
- Developing data stewardship and reporting systems
- Forming project teams
- Defining PRIME and GPP project plans and roles
- Developing communications plan
- Standardizing coding for common, high point GPP-eligible non-provider visits, with a focus on provider telephone visits, nurse visits, pharmacy, and nutrition visits
- Building new systems and process for outreach to enrolled and not yet seen
- Collecting encounter level detail for GPP-eligible visits
- Aligning with other Primary Care initiatives aimed at implementing Lean, building our workforce, and achieving our vision 14

Vision for SFHN Primary Care

CHOICE FOR HEALTH CARE AND WELL-BEING



Improve The Health
Of The Patients
We Serve

Optimize Access, Operations, and Cost-effectiveness

Ensure
Excellent Patient
Experience

SAFETY

QUALITY

CARE EXPERIENCE

PEOPLE DEVELOPMENT

FINANCIAL SUSTAINABILITY

EQUITY

BUILD A FOUNDATION OF A HEALTHY, ENGAGED, AND SUSTAINED PRIMARY CARE WORKFORCE

WE PROVIDE HIGH QUALITY HEALTH CARE THAT ENABLES ALL SAN FRANCISCANS TO LIVE VIBRANT, HEALTHY LIVES